



Training

A. Harold and Associates (AHA), LLC, established in 2003, is a Florida-based, SBA-certified Small Disadvantaged Business (SDB), and Service Disabled Veteran-Owned Small Business (SDVOSB) providing technology, education, engineering, training, and management services within our operational groups: Training, Support Services, and Logistics.

- SDVO
- SDB
- VO
- DBE

Experience

AHA has successfully executed Training and Training Support Services, Instructional Systems Design solutions, and e-Learning development contracts for the Department of Defense and other Federal government agencies. Projects frequently include Front-End Analysis (FEA) and Job, Duty, Task Analysis (JDTA).

AHA develops leading-edge, technology-based training using a wide variety of Interactive Multimedia Instruction (IMI) technologies, Web-Based Training (WBT), Instructor-Led Training (ILT), Computer-Aided Instruction (CAI), Interactive Courseware (ICW), video production, and Live Training Support.

Points of Contact

Chief Operating Officer
Stephanie M. Landing
(904) 337-1000
slanding@aha-llc.com

Director of Business Development
Bob Tabone
(904) 477-5570
rtabone@aha-llc.com

DUNS: 130381051
CAGE: 3EWS7

Primary NAICS: 541330
Secondary NAICS: 541511, 541512, 541513, 541519, 611310, 611512

2017 Revenue: \$28.3M
Number of employees: 205

www.aha-llc.com

Contract Vehicles

GSA Contract: GS-02F-038CA
SIN: 874.4
Seaport E
TDPC Lot II
NETC IDIQ

Core Competencies

Analysis (FEA, JDTA, Gap, Learner)
Curriculum Design
Courseware Development (New, Update, R&M)
Courseware Conversion (+AIM to CPM/LOM)
WBT / CBT / Distributed Learning / ILT
Mobile Course Content Design and Development
Implementation / Evaluation
Electronic Classrooms
Virtual Classrooms
Video Production

Government Customers

U.S. Navy
U.S. Air Force
U.S. Army
U.S. Marine Corps
U.S. Coast Guard
U.S. Dept. of Homeland Security
U.S. Dept. of Health and Human Services
U.S. Dept. of Transportation

Naval Aviation Strike Fighter and Electronic Warfare Training Programs Curriculum Revision and Maintenance (R&M)

U.S. Navy — Total Value: \$20,129,096

AHA is providing R&M, update, and support of multiple training programs and curriculums at five separate sites for 13 squadrons/commands. AHA provides over 50 personnel, equipment, supplies, facilities, transportation, tools, materials, supervision, and other items and non-personal services necessary to perform the R&M and support of all the Navy and Marine Corps Strike Fighter and Electronic Warfare courseware and supporting systems, as well as parts replacement for Electronic Classrooms and Learning Resource Centers.

Sailor 2025 Ready Relevant Learning (RRL) Schoolhouse Knowledge Capture, Waves 1–3

U.S. Navy — Total Value: Wave 1: \$6,759,448 / Wave 2: \$2,867,348 / Wave 3: \$2,969,411

AHA is responsible for A School and accession C School content re-engineering, which consists of the capture, distillation, and synthesis of instructional material and information via extensive courseware review and instructor knowledge elicitation. Knowledge capture teams gather data specific to the execution of training at Learning Centers/Schoolhouses. Tasks include Document Validation; Content Analysis; Course List, Job Sheets, References, and Learning Objectives Review/Validation; and Prerequisites Identification.

Naval Education Training Command's (NETC) and Naval Education and Training for Professional Development Technology Centers (NETPDC)

U.S. Navy — Total Value Not to Exceed: \$178,581,200

AHA is providing curriculum maintenance and development services in support of NETC's Naval Training Products and Services Program. Each task order runs concurrently and includes a 36-month base ordering period and 36-month option period. AHA has won 11 competitive task orders to date.

Surface Warfare Officers School (SWOS) and Center for Naval Engineering

U.S. Navy — Total Value: \$3,508,181

AHA was awarded three sequential contracts to support over 750 hours of SWOS Computer-Based Training (CBT); Instructor-Led Training (ILT); and Authoring Instructional Materials (AIM) Curriculum Development, Update, and Revision targeting Department Head, International, Littoral Combat Ship, and Engineering courseware.

Surface Warfare Officers School (SWOS) Command Courseware Modernization

U.S. Navy — Total Value: \$4,000,000 IDIQ: DO1 \$1,676,453 / DO2 \$748,108 / DO3 \$860,940 / DO4 \$1,101,301

Under this IDIQ, AHA has provided SWOS with Job, Duty, Task Analysis (JDTA); Front-End Analysis (FEA); and New Development of approximately 430 hours of NAVEDTRA/NETC End-to-End (E2E) Level 1/2 ILT in support of various programs of instruction, including Navigation Fundamentals, Junior Quartermaster Refresher, Littoral Combat Ship Combat System, Prospective Engineering Officer, and Mine Warfare Staff Officer training. DO1 also included conversion of three curriculums (519 hours) from AIM to Content Planning Module/Learning Object Module (CPM/LOM).

Commander Naval Installations Command (CNIC)

U.S. Navy — Total Value: \$4,000,000 IDIQ: DO1 \$581,726 / DO2 \$545,708

AHA supported CNIC with analysis, design, development, and implementation of Interactive Courseware (ICW), Virtual Instructor Led Training (VILT), and ILT. Under DO2, AHA is developing multiple Training Situation Documents to identify and define training and performance support options that will satisfy instructional and program outcomes for the Ship to Shore Connector (SSC) Landing Craft, Air Cushion (LCAC) Maintenance curriculum and the Landing Craft Utility (LCU) 1700 Operator and Maintenance curriculum.

Joint Light Tactical Vehicles (JLTV) Manpower, Personnel, and Training Analysis; Documentation; and Courseware Development

U.S. Marine Corps — Total Value: \$1,920,326

AHA is conducting an instructional systems assessment of the JLTV for Operator and Maintainer duties. Includes an FEA with a focus on gap, needs, context, system requirements, and business case analyses to complete the Manpower Personnel and Training Plan. Also conducting a Training Aids, Devices, Simulators, and Simulations (TADSS) analysis of existing Operator/Maintainer hardware and software. In OY2, AHA received a contract modification to develop the Driver Training Program as proposed in AHA's Operator Course of Action report.

Kuwait Air Force (KAF) F/A-18 Aircrew CBT Upgrade

U.S. Navy — Total Value: \$2,254,843

AHA provided analysis, design, update, and new development tasks for 90 hours of Level 2/3 CBT for the KAF, which was upgrading its F/A-18 aircraft to incorporate improvements similar to the U.S. Navy F/A-18 (SCS) 25X(K) platform. Tasks included on-site installation of Electronic Classroom, Learning Management System, and 24 hours of on-site Train-the-Trainer ILT.

Center for Information Warfare Training (CIWT) Electronic Warfare Courseware Modernization

U.S. Navy — Total Value: \$7,231,831

AHA designed and developed 1,039 hours of classified Level 2/3 courseware for CIWT, both on site at Corry Station, Pensacola and off site at AHA headquarters.

Hospital Basic Courseware Development

Centers for Medicare & Medicaid Services (CMS) — Total Value: \$2,280,286

AHA provided CMS with training analysis and courseware development for Hospital Survey Process Guidance and Professional Development. AHA provided FEA for the redesign, design, and development of 137 hours of classroom-based courseware to a flexible, learner-centric hybrid approach for training, while simultaneously developing an integrated training continuum for the next five years.

Hospital Survey Online/Conversion Courseware

Centers for Medicare & Medicaid Services — Total Value: \$4,007,449

AHA provided CMS with training analysis and courseware development, new development, and conversion of existing material into a dedicated CMS template designed and developed by AHA. Supported over 10 online training efforts with over 340 hours of training. All products under this contract are SCORM 2004 conformant and Section 508 compliant.

Preceptor Manual Online Portal Development

Centers for Medicare & Medicaid Services — Total Value: \$1,905,751

AHA provided CMS with a web-based, searchable reference manual to provide guidance for State Survey Agency preceptors or mentors as they onboard and train new staff in Federal survey and certification processes. Materials included curriculum maps, activities, field survey exercises, competency-based checklists, and other reference documents.

Navigation, Seamanship, and Shiphandling Trainer (NSST) Systems and Support

U.S. Navy (sub to CSRA, LLC) — Total Value: \$214,264

AHA provided a Training System Analysis and Training System Analysis Report (TSAR) to support upgrades and modifications to the U.S. Navy's NSST. Data collection included spearheading a two-week, high visibility TSAR Workshop at SWOS in Newport, Rhode Island with fleet Subject Matter Experts, U.S. Navy leadership from various training and operational commands, the prime contractor, and NAWCTSD.

Computer-Based Training Flash to HTML5 Conversion

Rockwell Collins — Total Value: \$40,000

AHA converted 4.5 hours of Level 1 CBT courseware from Flash to HTML5. Tasks included creating an HTML5 and SCORM-compliant prototype template, converting approximately 180 Flash Animations to HTML 5 assets, and testing all courseware to ensure operability and functionality.